



## MBTI® Profile COLLEGE EDITION

This profile presents your results on the MBTI® assessment and reports which of sixteen different personality types best describes you, based on the responses you gave when taking the assessment. Your personality type is made up of your preferences in four separate categories that together describe how you typically go about noticing and thinking about things and interacting with people and the world. As shown below, each category is composed of two opposite preferences.

### THE FOUR CATEGORIES OF PERSONALITY TYPE

### THE PREFERENCES

Where you focus your attention

**E** Extraversion or **I** Introversion

The way you take in information

**S** Sensing or **N** Intuition

The way you make decisions

**T** Thinking or **F** Feeling

How you deal with the world

**J** Judging or **P** Perceiving

The four letters denoting your preferences—E or I, S or N, T or F, and J or P—combine to form a code for your personality type. Based on your responses, your personality type code is **ESFP**.

## ESFP

Where you focus your attention

**E** **Extraversion**  
Focusing attention on the outer world of people and things

**I** **Introversion**  
Focusing attention on the inner world of ideas and impressions

The way you take in information

**S** **Sensing**  
Taking in information through the five senses, with a focus on the here and now

**N** **Intuition**  
Taking in information by seeing patterns and the big picture, with a focus on future possibilities

The way you make decisions

**T** **Thinking**  
Making decisions mostly on the basis of logic and objective analysis

**F** **Feeling**  
Making decisions mostly on the basis of values and subjective, people-centered concerns

How you deal with the world

**J** **Judging**  
Taking a planned and organized approach to life, liking to have things settled

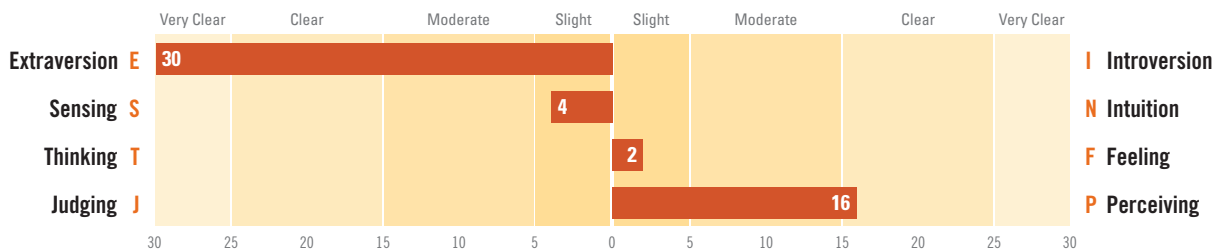
**P** **Perceiving**  
Taking a flexible, spontaneous approach to life, liking to keep options open



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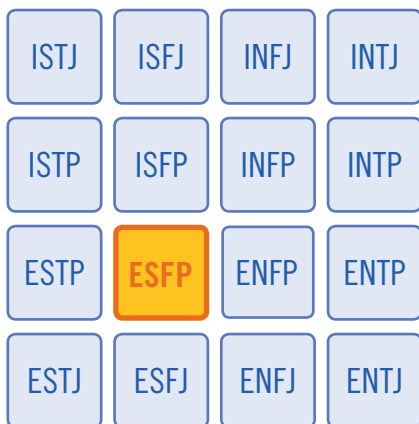
The MBTI assessment not only reports your preferences but also tells how clear you were in selecting each preference over its opposite. This is called the *preference clarity index*, or pci. The graph below depicts your pci results in each of the four categories.

### PCI RESULTS: ESFP



Some of the personality characteristics typically associated with ESFP are summarized below. Do they seem to fit? Many find that their MBTI results describe them quite well. Others find that changing a letter or two helps them arrive at a type that more accurately describes them. Your counselor can give you more insight into the type described and/or help you find a better match if needed.

### ESFP SNAPSHOT



- Practical, realistic, observant, and focused on the present
- Generous, optimistic, and persuasive
- Able to “live in the moment,” find enjoyment in most aspects of life
- Focused on getting the task done with a maximum of fun and a minimum of fuss; show less concern with following the rules
- Guided by personal values in decision making; able to identify and empathize with others
- Good at personal interactions; often play the role of peacemaker
- Usually seen by others as resourceful, supportive, gregarious, fun loving, and spontaneous

Each type, or combination of preferences, tends to be characterized by its own collection of interests, values, and unique strengths. Whatever your preferences, you also behave in ways that may show opposite preferences. For more information on personality type and the impact it can have on important areas of your life, such as learning, careers, and college life, visit [www.cpp.com/ITTSeries](http://www.cpp.com/ITTSeries) for a list of Introduction to Type® booklets.

